







"Is the transition to "stakeholder capitalism" in the Armenian business environment possible?"

results of expert survey



Director of Corporate Governance Center, PhD

Aim of the research

- o discover the perception of the essence of "stakeholder capitalism" in Armenia,
- o consider the possibilities of transition to "stakeholder capitalism" in the Armenian business environment and the factors affecting it,
- o find out the main ways of transition to "stakeholder capitalism" in the Armenian business environment.

The research was conducted through an expert survey. 50 experts took part in the survey.

The survey was conducted in February-March, 2021.

Essence of the "Stakeholder capitalism" concept

Stakeholder capitalism is aimed at generating profit for shareholders through value creation for society (customers, employees, suppliers, local community, environment). *TheEEA.org*

Stakeholder capitalism is a form of capitalism in which companies seek long-term value creation by taking into account the needs of all their stakeholders, and society at large. https://www.weforum.org/agenda/2021/01/klaus-schwab-on-what-is-stakeholder-capitalism-history-relevance/

Stakeholder capitalism is a purposeful business that clearly identifies the motives for its creation and existence. *Principles for Purposeful Business. How to deliver the framework for the Future of the Corporation. An agenda for business in the 2020s and beyond. 2019.*

"Stakeholder capitalism" is the purposeful governance of companies for the benefit not only of shareholders but also of other stakeholders, contributing to the solution of problems having public importance, acting within high ethical standards, gaining the trust of stakeholders (employees, customers, partners, local community, etc.) and creating preconditions for the sustainable development of the country.

Evolution of "Stakeholder capitalism" concept

1932, Merrick Dodd noted that companies also provide social services as an economic institution.

1973, 2016, 2020, Development of the Davos Manifesto. Klaus Schwab, the Founder and Executive Chairman of the World Economic Forum, began to develop the concept of "stakeholder capitalism" – "Stakeholders for a Cohesive and Sustainable World".

1984, Edward Freeman published the "Strategic Management. A Stakeholder Approach" book.

1997, John Elkington attributed the companies' success to their ability to deliver a "triple bottom line".

2015 UN Sustainable Development Goals. 193 countries agreed on 17 sustainable development goals.

2017, Task Force on Climate-Related Financial Disclosures (TCFD), Great Britain.

2018, Accountable Capitalism Act. Elizabeth Warren, the senator of the Democratic Party, suggested that business is seen as a "source of general public benefit."

2019, **EU regulations**. Sustainable Finance Disclosure Regulation

Measuring stakeholder capitalism

Principles of Governance

- Business purposes
- Quality of governing body
- Stakeholder engagement
- Business ethics
- Risk management

Planet

- Climate change
- Nature loss
- Freshwater availability

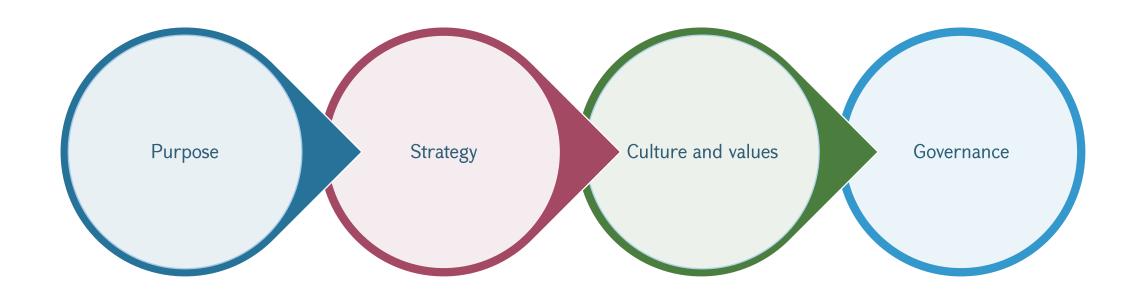
People

- Dignity and equality
- Health and well-being
- Skills for the future

Prosperity

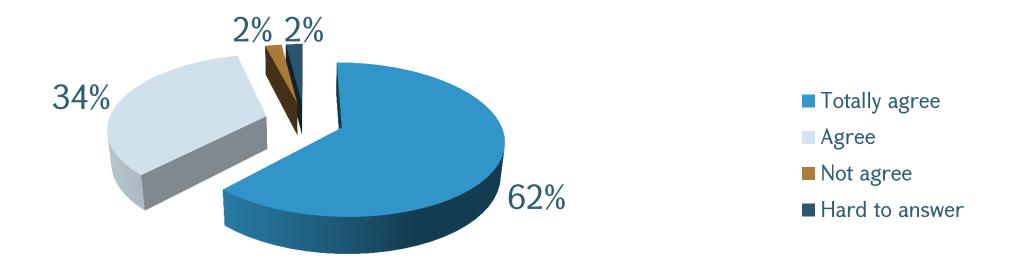
- Employment and wealth generation
- Innovation
- Community and social vitality

Board's role in the stakeholder capitalism

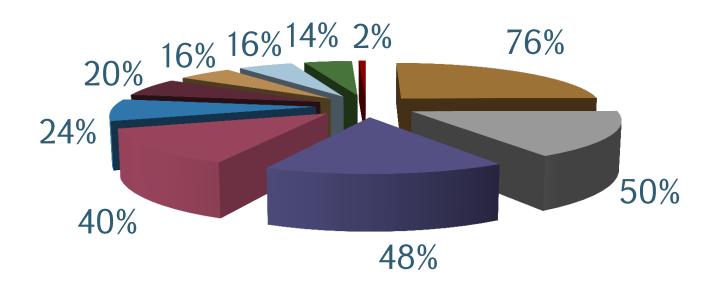


Approaches to the formulation of the World Economic Forum 2020 Manifesto

... A company is more than an economic unit generating wealth. Performance must be measured not only on the return to shareholders, but also on how it achieves its environmental, social and good governance objectives ...

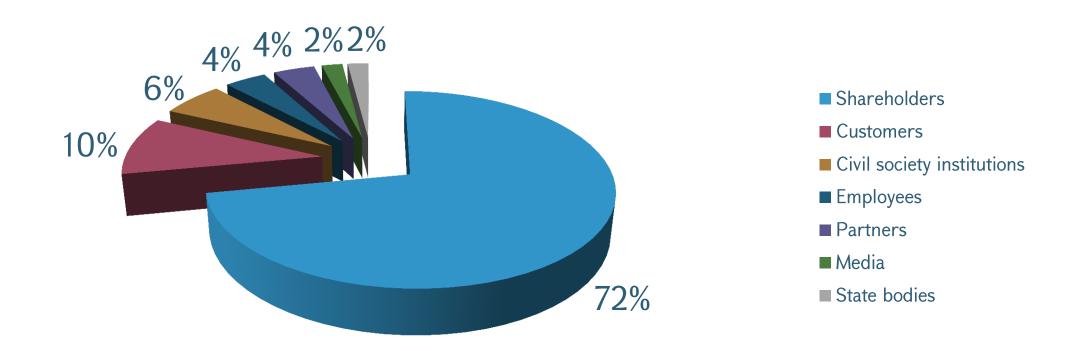


Benefits of the stakeholder capitalism for companies



- Long-term value creation
- Increase of business reputation
- Trustworthy relationships with stakeholders
- Promoting sustainable development
- Increasing investment attractiveness
- Non-financial risk management
- International partnership
- Improvement of performance
- Efficient use of resources
- Other

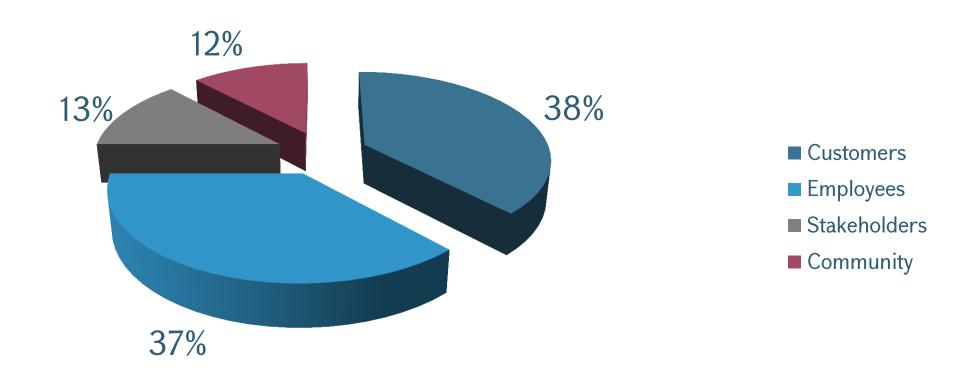
Stakeholders of Armenian companies by priority



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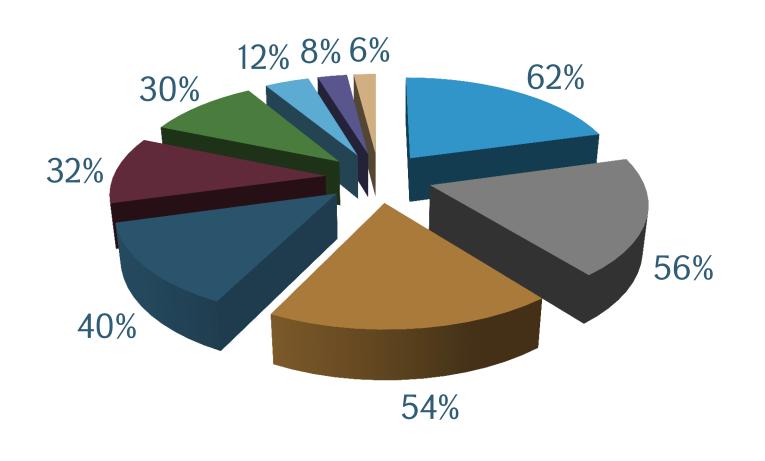
	1st place	2nd place	3rd place	4th place	5the place
Shareholders	72%	8%	10%	0%	4%
Customers	10%	18%	34%	14%	2%
Civil society institutions	6%	4%	0%	0%	4%
Employees	4%	32%	10%	22%	14%
Partners	4%	10%	18%	26%	14%
Media	2%	0%	6%	8%	6%
State bodies	2%	22%	6%	10%	14%
Local community	0%	2%	10%	4%	12%
Competitors	0%	2%	4%	4%	10%

Stakeholders are more important than shareholders



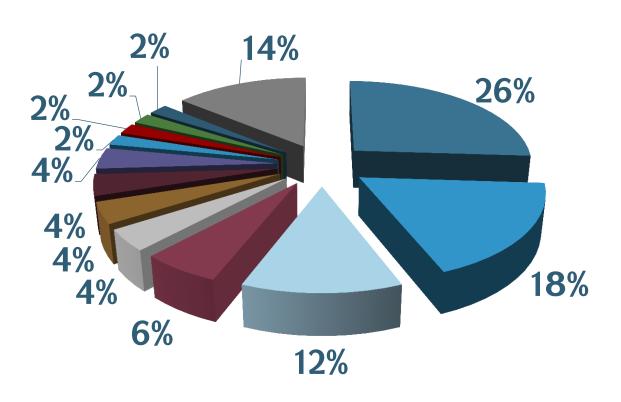
20th Annual Edelman Trust Barometer

Areas, where Armenian companies tend to make social investments



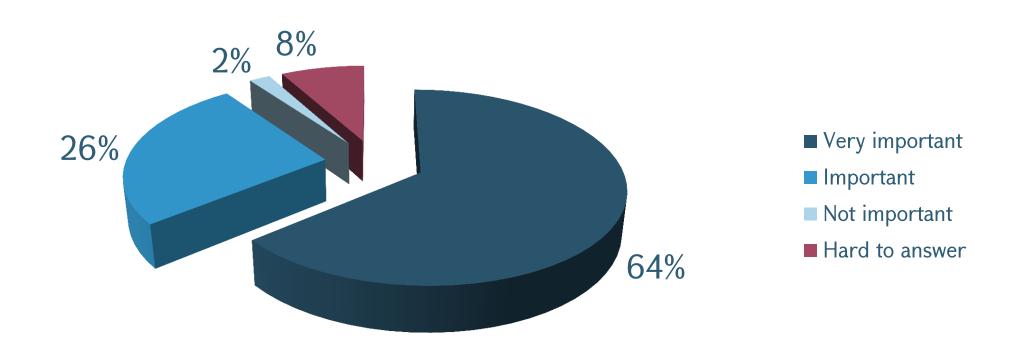
- Customer loyalty
- Protection of business interests
- Employee potential development
- Working conditions
- Environmental protection
- Local community development
- Anti-corruption compliance
- Protection of human rights
- Other

UN Sustainable Development Goals and Armenian companies

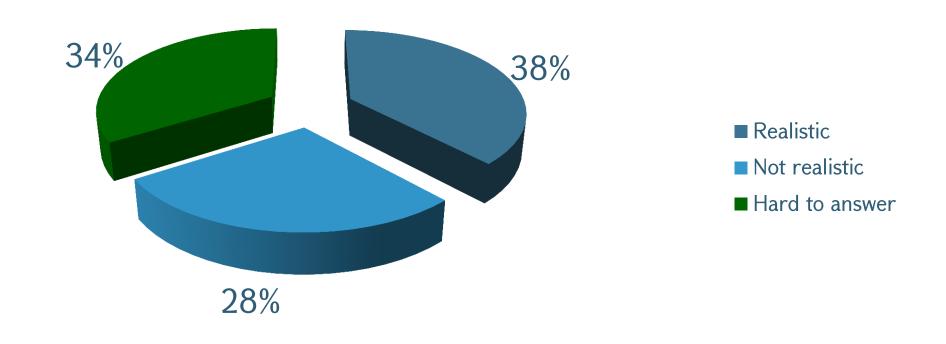


- They do not work in this direction yet
- Decent work and economic growth
- No poverty
- All together
- Zero hunger
- Good health and wellbeing
- Industry, innovation and infrastructure
- Sustainable cities and communities
- Quality education
- Affordable and clean energy
- Responsible consumption and production
- Partnerships for the goals
- Difficult to answer

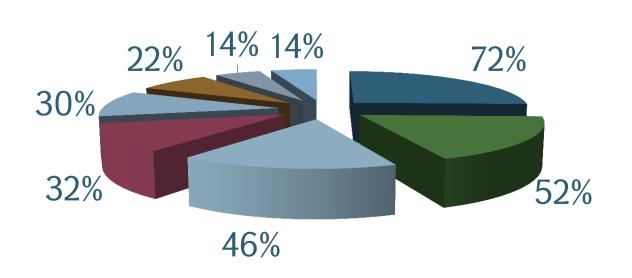
Importance of the transition to "stakeholder capitalism"



Possibility of the transition to "stakeholder capitalism" during the next three years

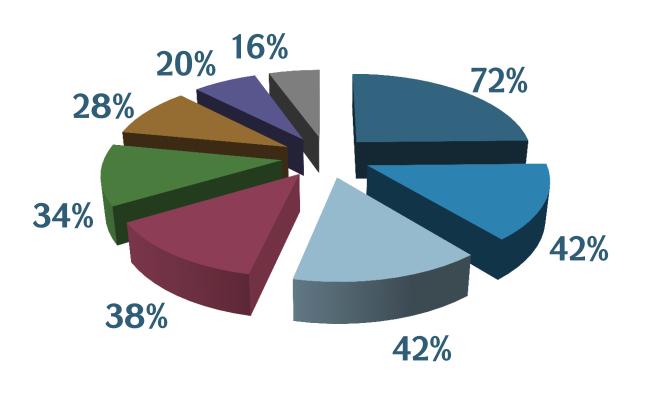


Factors stimulating the transition to "stakeholder capitalism"



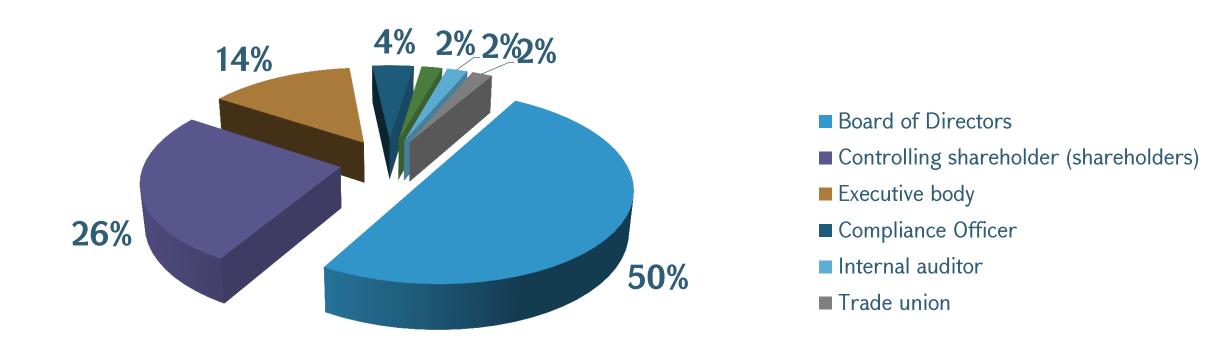
- Legislative changes
- Corporate governance / ESG commitment by companies
- Socio-economic situation of the country
- Activation of the role of the Board of Directors
- Foreign investors
- Reputational risk
- Enforcement tightening
- Development financial institutions

Ways to bring stakeholder capitalism to life in companies



- Corporate Governance / ESG commitment
- Increase corporate transparency
- Mapping of stakeholders
- Participation in collective business integrity initiatives
- Anti-Corruption Compliance Program
- Review of corporate policies
- Assessment of the social and environmental impact
- Strengthening internal control and risk management system

Those responsible for the transition to stakeholder capitalism

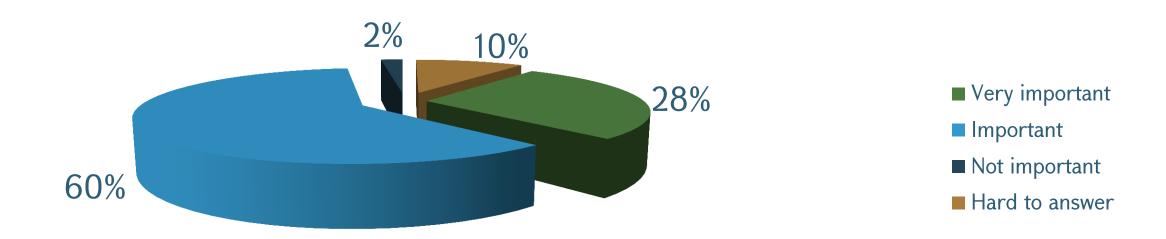


Board's role in the stakeholder capitalism

The member of the board has to support the success of the organization, taking into account the following (among other circumstances):

- Possible effects of the made decisions in the long term.
- Interests of employees.
- Need to strengthen relationships with customers, suppliers and others.
- Impact of activities on society and environment.
- Need to demonstrate appropriate behaviours that strengthen business reputation.
- Need to act fairly.

Assessing the role of the Business Integrity Club in the transition to "stakeholder capitalism"



12 Questions and Answers about Codes of Business Ethics

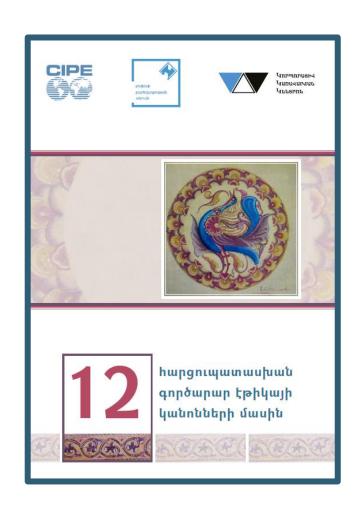
Codes of ethics contain what the company considers a source of good not only for itself but also for its stakeholders.

Codes of ethics promote an environment of integrity and excellence.

Ethical tone comes from the top, but employees are no less important.

The process of setting codes of ethics has a beginning but no end.

Codes of ethics are not a dogma, but a dynamic document.









THANK YOU!

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